

August 6, 2021

Preliminary Monthly Report for July 2021

Money Partners Group today released the following data for consolidated performance in July 2021. Operating revenues and foreign exchange margin deposits are preliminary figures that may change when financial statements are released.

Period	FY3/21											
	2020									2021		
	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar
Operating revenues (Million yen)	407	303	318	282	309	310	273	355	495	413	452	591
Foreign exchange trading volume (Currency in millions)	82,072	92,851	106,893	75,910	85,460	82,287	60,129	75,348	71,190	66,894	71,453	97,402
Customer accounts (Accounts)	340,605	340,735	340,825	340,830	340,840	340,768	341,218	341,138	341,086	341,521	341,690	342,122
Foreign exchange margin deposits (Million yen)	62,460	62,004	61,807	62,331	62,751	65,155	62,104	61,812	61,175	60,590	59,575	59,081
General customers	60,227	59,654	59,267	60,022	60,364	63,044	60,121	59,849	59,365	58,733	57,731	57,346
Financial companies (B-to-B)	2,232	2,350	2,539	2,309	2,386	2,111	1,982	1,963	1,809	1,856	1,843	1,734
Manepa Card accounts (Accounts)	162,828	163,034	163,058	163,086	163,138	163,159	163,034	162,996	162,802	162,492	162,309	161,921

Period	FY3/22											
	2021									2022		
	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar
Operating revenues (Million yen)	445	403	430	395								
Foreign exchange trading volume (Currency in millions)	72,253	82,478	73,411	92,739								
Customer accounts (Accounts)	342,801	343,397	343,817	344,134								
Foreign exchange margin deposits (Million yen)	58,635	56,276	56,581	56,671								
General customers	57,068	54,786	54,965	55,027								
Financial companies (B-to-B)	1,567	1,489	1,616	1,644								
Manepa Card accounts (Accounts)	161,712	161,526	161,301	161,091								

(Notes) 1. Foreign exchange trading volume is the sum of customer transactions in each currency in units using the base currency. Trading volume has not been converted into yen.

2. The number of customer accounts and balance of foreign exchange margin deposits are as of the end of the month.

3. Money Partners started contract-for-difference (CFD) trading in August 2011. Margin deposits, trading volume and trading revenues in CFD are included in foreign exchange margin deposits, foreign exchange trading volume and operating revenues, respectively.

4. The foreign exchange margin deposits are presented separately by transactions from general customers and transactions from financial institutions that are B-to-B customers.

5. "Operating revenue" for the period from July 2020 to March 2021 includes the figures of a consolidated subsidiary COINAGE, Inc. On March 31, 2021, the Company closed and dissolved the crypto-asset exchange business.

<Overview of July>

In the foreign exchange market in July, the U.S. dollar/yen rate began trading at the lower 111 yen range, rising against the backdrop of robust U.S. stock prices and crude oil prices, and on 2nd, the rate marked the yearly high at the higher 111 yen range. However, after that, the U.S. employment statistic in June was mixed in strength and weakness, and FOMC Meeting Minutes announced on July 7 showed an early stage contraction in monetary easing. This led to a rebellion in the U.S. employment statistic, but the U.S. dollar selling trend was observed. On the 19th, the U.S. stock price plummeted amid concerns about uncertainty about the outlook for the global economy reflecting the re-expansion of COVID-19. This led to yen purchases as risk aversion progressed, and combined with the decline in U.S. interest rates, the price fell to lower 109 yen range. On the 23rd, when the movement of risk aversion receded and U.S. interest rates rose, the trend was to buy U.S. dollars, rising to the mid-110 yen level. Thereafter, dollar/yen rate ranged from the mid-109 yen to around the 110 yen range, reaching the end of the month at the mid-109 yen range. On the other hand, European and Oceanian currencies, which are the main currencies handled other than the U.S. dollar/yen, generally trended toward a stronger yen until around July 20, and subsequently moved in a narrow range in the trend of a weaker yen. The fluctuations in the foreign exchange rate increased to a certain extent from the previous month, when the monthly range (difference between the high and low prices) of U.S. dollar/yen was at a remarkably low level overall, expanding from May and June, when it was less than 2 yen, to 2.60 yen.

Under these circumstances, the Company has been conducting a campaign to offer a 0.0 yen spread (same price for buying and selling) on the U.S. dollar/yen of Partners FX nano for a trading volume of 200,000 yen per trade during the period of 6PM to 9PM from May 3, 2021. In addition to this, from July 26, the Company has been running its own campaign with a spread of 0.0 yen (equal to the price of buying and selling) for 24 hours a day, in principle, up to a trading volume of 50,000 currencies per trade. Thanks to these efforts, the volume of foreign exchange transactions increased 26% to 92.7 billion currency units, mainly the U.S. dollar/yen. Meanwhile, operating revenues declined 8% to 395 million yen due to a decrease in net trading income, mainly reflecting a higher proportion of U.S. dollar/yen, which is relatively unprofitable compared to the relationship between the number of deferred delivery dates at the time of rollover of positions and trading volume. In addition, margin deposits received for foreign exchange transactions increased by 89 million yen to 56,671 million yen due to increases in both general customers and financial corporations.