

June 7, 2021

Preliminary Monthly Report for May 2021

Money Partners Group today released the following data for consolidated performance in May 2021. Operating revenues and foreign exchange margin deposits are preliminary figures that may change when financial statements are released.

Period	FY3/21											
	2020									2021		
	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar
Operating revenues (Million yen)	407	303	318	282	309	310	273	355	495	413	452	591
Foreign exchange trading volume (Currency in millions)	82,072	92,851	106,893	75,910	85,460	82,287	60,129	75,348	71,190	66,894	71,453	97,402
Customer accounts (Accounts)	340,605	340,735	340,825	340,830	340,840	340,768	341,218	341,138	341,086	341,521	341,690	342,122
Foreign exchange margin deposits (Million yen)	62,460	62,004	61,807	62,331	62,751	65,155	62,104	61,812	61,175	60,590	59,575	59,081
General customers	60,227	59,654	59,267	60,022	60,364	63,044	60,121	59,849	59,365	58,733	57,731	57,346
Financial companies (B-to-B)	2,232	2,350	2,539	2,309	2,386	2,111	1,982	1,963	1,809	1,856	1,843	1,734
Manepa Card accounts (Accounts)	162,828	163,034	163,058	163,086	163,138	163,159	163,034	162,996	162,802	162,492	162,309	161,921

Period	FY3/22											
	2021									2022		
	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar
Operating revenues (Million yen)	445	403										
Foreign exchange trading volume (Currency in millions)	72,253	82,478										
Customer accounts (Accounts)	342,801	343,397										
Foreign exchange margin deposits (Million yen)	58,635	56,276										
General customers	57,068	54,786										
Financial companies (B-to-B)	1,567	1,489										
Manepa Card accounts (Accounts)	161,712	161,526										

- (Notes) 1. Foreign exchange trading volume is the sum of customer transactions in each currency in units using the base currency. Trading volume has not been converted into yen.
2. The number of customer accounts and balance of foreign exchange margin deposits are as of the end of the month.
3. Money Partners started contract-for-difference (CFD) trading in August 2011. Margin deposits, trading volume and trading revenues in CFD are included in foreign exchange margin deposits, foreign exchange trading volume and operating revenues, respectively.
4. The foreign exchange margin deposits are presented separately by transactions from general customers and transactions from financial institutions that are B-to-B customers.
5. "Operating revenue" for the period from July 2020 to March 2021 includes the figures of a consolidated subsidiary COINAGE, Inc. On March 31, 2021, the Company closed and dissolved the crypto-asset exchange business.

<Overview of May>

In the foreign exchange market in May, the dollar/yen rate began trading at the lower 109 yen range, rising to the higher 109 yen range on the first day and then falling below 109 yen. Thereafter, it moved in the range between 109 yen to the lower 109 yen range. On the 7th, since the U.S. Nonfarm Payroll Employment fell sharply to the forecast, the dollar/yen rate also rapidly fell to the lower 108 yen range in April. On the 12th, the U.S. April CPI grew strongly for the first time in 12 years and 7 months, with inflationary concerns emerging and U.S. interest rates. With this, the dollar/yen rate rose sharply to the higher 109 yen range. Thereafter, when the market regained its calm, the dollar/yen rate gradually declined. On the 19th, when bitcoin prices plummeted, the yen was bought and plummeted to the middle of 108 yen range. Subsequently, when the FOMC meeting minutes showed that the start of early tapering discussions was mentioned, U.S. interest rates rose and the dollar/yen rate rebounded to the upper 109 yen range. After that, the market lacked a sense of direction with dollar/yen being around the 109 yen range. However, on the 28th, following President Biden's announcement of an expansion in spending for the next fiscal year, U.S. stock prices and interest rates rose, pushing the yen to a high in the higher 110 yen range and ending the month in the mid 109 yen range. European and Oceanian currencies, which are the major currencies handled other than the U.S. dollar/yen, the yen generally weakened against the Australian dollar, although the market lacked a sense of direction. Foreign exchange rate volatility remained at a remarkably low level overall, with the monthly range of the dollar/yen (the difference between highest and lowest values) being only 1.86 yen, lowest since one and half years.

Under these circumstances, the Partners FXnano conducted a campaign to set the spread between the U.S. dollar and the yen at zero (trading equivalent prices) for a limited time. As a result, the volume of foreign exchange transactions increased 14% compared with the previous month to 82.4 billion currency units, mainly the U.S. dollar/yen.

On the other hand, operating revenue decreased 9% from the previous month to 403 million yen due to a decrease in trading profit and loss caused by an increase in the ratio of relatively low-profitability the U.S. dollar/yen trading and a decrease in overall profitability, as well as a decrease in system-related sales. In addition, margin deposits received for foreign exchange transactions decreased by 2,358 million yen to 56,276 million yen due to decreases in both general customers and financial institutions.